

Credit Card Interface for Infor ERP SyteLine

Benefits

- Increase efficiency of order entry and collections administration
- Speed cash flow
- Improve profitability of lower price point items and services (spare parts and repair services)
- Eliminate redundant data entry between SyteLine and credit card terminals
- Reduce data entry errors
- Improve customer satisfaction by offering the convenience and benefits of credit card payments

Speed Cash Flow by Offering Customers Convenience of Paying by Credit Card

Cash flow is the lifeblood of any enterprise, especially for manufacturers that invest significant capital bringing products to market. Unfortunately, slow-pay customers can add a serious burden to cash flow as they extend payment far past their "Net 30" terms and contribute to a lengthening A/R report.

Although business-to-business transactions were at one time handled strictly on an A/R account basis, businesses—including manufacturers—are increasingly offering credit card options to customers. The benefits are numerous. Perhaps the most important is the significant improvements in cash flow that accepting credit card payments can provide. Accepting credit card payments against open invoices can reduce the administrative collections costs and mean cash in the bank account in 2-3 days rather than weeks or more. Also, accepting credit card payments at order entry or charging credit cards upon invoicing virtually eliminates AR days outstanding.



Allowing customers to pay outstanding invoices with a credit card increases customer satisfaction, while also improving cash flow.

For manufacturers looking to initiate a new credit card processing system or upgrade their current manual credit card processing system, the Single Source Credit Card Interface for Infor ERP SyteLine offers an integrated, efficient system to process transactions conveniently for the customer and cost-effectively for the manufacturer. Integrating with the reliable, proven Hypercom SmartPayments™ Payment Server, the Credit Card Interface offers customers a safe and convenient payment method. Because the payment is processed directly through SyteLine, the transaction smoothly flows through to the financials without any cumbersome manual data entry or reconciliation of accounts.

The Credit Card Interface also enables a positive customer experience, contributing to overall improved customer satisfaction. Customers especially appreciate the convenience when purchasing after-market services or spare parts or using payment cards that accumulate points or cash back.



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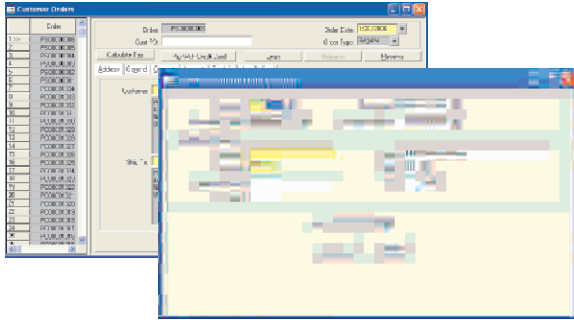
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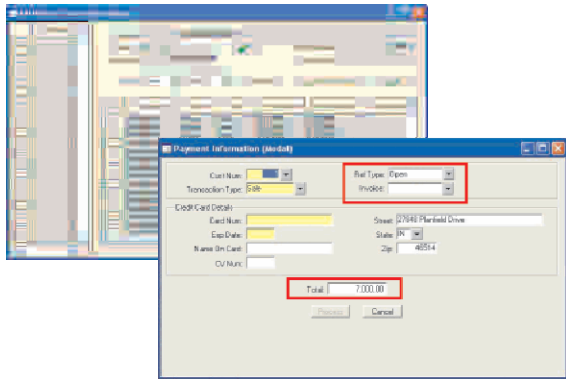
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Sample Screen Shots



Customer Order Entry

A "Pay with Credit Card" button is added to the Customer Orders form. When selected, the user is prompted to collect credit card information from the customer.



"Quick Pay" A/R Collections

Individual or multiple invoice payments can be applied easily. Upon successful processing, A/R transactions are created to record the payment from the credit card to the correct invoice(s).

Key Features and Functions

Complete Solution

Turnkey solution includes Credit Card Interface and Hypercom SmartPayments™ Payment Server gateway.

Efficient

Process credit cards without leaving SyteLine for optimal user efficiency.

Secure

Stores secure credit card data in Hypercom SmartPayments Payment Server, a certified™ third party application.

Tightly Integrated to SyteLine

Integrates credit card payments to: Customer Orders, SROs, Accounts Receivable, Order Invoicing, Invoice Printing and Transaction Auditing.

About Single Source

Established in 1985 as an information technology consulting and software development company, Single Source develops and supports software designed to improve operational efficiencies for mid-sized manufacturing organizations. Customers attest to unmatched levels of support, including phone support, product enhancements, service packs, web-based support, training, consulting and custom software development services. Single Source is a Microsoft Gold Certified Independent Software Vendor (ISV) and serves more than 600 SyteLine customers worldwide helping them improve efficiencies and maximize profitability.



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